



Venture Capital Analyst (Intern) @BGV / Paris Office

 We are looking for our first intern in Paris, joining our investment team for a period of 4/6 months from Summer 2021.

About us

BGV is an early stage venture capital firm based in Silicon Valley with a presence in Israel, Europe (France) and India (Bangalore). With \$300M+ under management, we have invested in 40+ companies to date, from Seed & Series A to publicly traded on Nasdaq, in enterprise-facing businesses companies who lead the digital transformation of all sectors of the economy. We are 100% focused on cross-border companies, investing in startups that are conceived outside the US and helping them scale-up globally. Our investment strategy is articulated into 4 main areas:

- (1) Digital marketing & Collaboration
- (2) Vertical AI solutions
- (3) Programmable Cloud
- (4) Cloud Native Security.

We have made several investments in France such as Scalefast (End-to-end e-commerce platform), Platform.sh (Cloud PaaS), Madkudu (Marketing Ops Engine), Zelros (AI for the insurance industry) and DialOnce (Omnichannel Routing Platform). More to be announced soon!

What you will be doing

Joining our internship program is a unique opportunity to be involved with and learn from the leading startup ecosystems (Silicon Valley, Israel and France). You will be based in Paris but we expect you to work closely with our team in the US and in Israel as well, including with our MBA interns from the Kellogg School of Management. Your principal missions will be:

- **Screening opportunities** - (a) Participate in startup & technology events to build your knowledge on startups and new trends (b) Proactively search for great opportunities that are in line with our investment thesis (c) Assist the team in the pre-qualification process. You will have the opportunity to meet with entrepreneurs on a weekly basis.
- **Assisting in Due Diligence Process** including market, competition and business plan analysis.
- **Market Research** - Deep dive on Enterprise trends that you like and present your conviction/thesis to our Partnership.

What will make you successful

"The power to question is the basis of all human progress"
(Indira Gandhi)

- You are passionate about innovation !
- You have some strong analytical skills - you love reading/analysing massive amounts of information and sharing your conclusion/conviction to others.
- You know how to work independently (super autonomous!) and how to manage your time efficiently. Being proactive is natural for you.

- Demonstrate responsiveness, act with integrity and enjoy the journey are values that resonate well with your personality.
- You have a meaningful professional experience in a VC/startup/consulting firms.
- Tech background is a plus, or at least you are not afraid of deep tech.
- And obviously, with the majority of the BGV team members in the US, you need to be fluent in English (oral & written).

How to apply?

Please send to sarah@bgv.vc the following information:

- Your CV;
- No need for motivation letter but please rather send us a short presentation (one pager max) of a startup that you love and in which we should invest;
- When are you available to start?

Looking forward to meeting you!