American Friends of Arts & Metiers ParisTech Attn: Benhamou Global Ventures, LLC 540 Cowper Street, Suite 200 Palo Alto, CA 94301-18069



Dear American Friends of Arts & Metiers ParisTech,

I hereby, Pierre CAILLARD, give my full authorization to publish the content of this letter on your website in recognessence of the financial support that you have provided me with.

Full Name: Pierre CAILLARD Date: 10/26/2010

Signature

Carland

1. Name of student, background, professional aspirations (1 paragraph, 5 lines)

Pierre CAILLARD

P2i then Lille, TETRA (transport)

Aspirations: research and development in electric vehicles

2. Please tell us how you were able to get your internship, and the date and length of your stay (1 paragraph, 5 lines)

P2i: 2 internships, 1st one at Renault (3months), my Renault's advisor find the internship in the USA for me

Date: October 2nd, January 29th, 4months

3. Please present the company or university where you interned and the objectives of your internship (1 paragraph, 10 lines), and why you were excited to work there. (1 paragraph, 10 lines)

I'm working at the Center for Automotive Research (CAR) at the Ohio State University (OSU) in Columbus, Ohio. Objective: evaluate the impact of accessories (air conditioning, lights...) on battery aging for hybrid vehicles. Think about way to manage these accessories.

I'm glad to work in a research center on electric applications for vehicles. Battery aging is a real issue for electric vehicles for now and there is a real need to be able to evaluate it in real conditions.

4. Please tell us which expenses which will be covered by the funds provided by American Friends of Arts et Metiers (1 paragraph, 5 lines)

Visa fees (SEVIS, visa, appointment, chronopost \sim 300€), French (140€) and American (130\$) insurances, flights round trip (750€)

5. Please summarize your internship, how you achieved the company/university's objectives (1 paragraph, 5 lines), as well as your own personal goals and lessons from this experience (1 paragraph, 5 lines), and finally how this impacted your professional aspirations (1 paragraph, 5 lines).

I've been here for only 3 weeks including 1.5 week of accommodation and administrative papers...

Thanks a lot to AFAM for its help.