

Dear ParisTech Arts & Metiers,

I hereby, Baptiste CALITRI, give my full authorization to publish the content of this letter on your website in recognessence of the financial support that you have provided me with.

Full Name:

Date:

Signature:

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1. Name of student, background, professional aspirations (1 paragraph, 5 lines)

*My name is Baptiste CALISTR I, I am studying in the engineering school AM ParisTech and, before entering this school, I got a degree in Electrical and Computing Engineering in the University Paris XI (IUT Cachan). I am interested in every technical project, especially by the engineering part of designing public transportation systems (aircrafts, trains, tramway...) One of my main objectives during my career is to travel a lot, at least the first couple of years, in order to discover many parts of the world.*

2. Please tell us how you were able to get your internship, and the date and length of your stay (1 paragraph, 5 lines)

*My internship was proposed by the group's French subsidiary to the school, and the offer was reported to the list of internships posted weekly by Administration. I applied sending my resume and a cover letter, I and four other students were selected to have an interview in the French subsidiary. Few days after the interview, I was contacted by the company, saying that I had been selected, and I gave my definitive response the day after. The internship occurred from June 29<sup>th</sup> 2009 to January 15<sup>th</sup> 2010, which corresponds to 6 month and a half.*

3. Please tell us the company or university where you interned and the objective of your internship (1 paragraph, 10 lines), and why you were excited to work there. (1 paragraph, 10 lines)

*My internship occurred in the company Axon Cable Inc, the American subsidiary of the French group AXON which is a manufacturer of electrical and interconnect solutions for a wide range of applications. My internship was divided into three main objectives. The first one was to implement a continuous improvement plan fixed by the group within the American subsidiary; this part consisted in creating and applying Key Performance Indicators (KPI) allowing to track several kinds of data, e.g. response time, quality rate, finances... The second objective was to study the workflow between the different Departments and to make suggestions of improvement in order to make the process faster and clearer. The last objective was to modify (correct lots of mistakes) and improve the Access database used by Sales Coordinators and by Engineering while entering orders, requests for quotations...*

*The main reason of being excited was for me to go in a country far away from France, in order to discover a culture not so different in the base but with many little differences, to meet new people, all of this while performing my English speaking. I had already been in the USA for vacations and the conclusion of my last trip was I really wanted to experience life in a big American city, which is the reason why I chose Chicago between the two internship I had been accepted. Hence, getting this internship was just the achievement of several years waiting for an opportunity like this one. Then, the internship was my first experience in a real company and it was interesting to discover relationships between the Departments, even more because my project was really used by employees (which is a good motivation to achieve objectives).*

4. Please tell us how you used the funds provided by American Friends of Arts et Métiers (1 paragraph, 5 lines)

*I did not receive funds by American Friends of AM yet but I already spent a certain amount of money travelling the USA, getting the most of being within the country and taking advantage of the cheap intern flights. Hence, besides of Chicago, I made three round trips, one in Michigan/Toronto/Niagara Falls, one in California (San Diego, Los Angeles/Hollywood, Santa Barbara and San Francisco) and one in Florida then Las Vegas and the Grand Canyon. Visiting all of these places was really nice and very interesting, and I am really glad I went to each of them.*

5. Please summarize your internship, how you achieved the company/university's objectives (1 paragraph, 5 lines), as well as your own personal goals and lessons from this experience (1 paragraph, 5 lines), and finally how this impacted your professional aspirations (1 paragraph, 5 lines).

*The internship went really well, each objective was achieved and other objectives were even added when needed by employees. I learnt a lot about each Department's function, workflow between Department, and it was really rewarding to interview employees, talking about their job, their experience... I also improved dramatically my knowledge in Microsoft Access and Visual Basic since I had just had couple hours of class and a quick project at school before arriving there.*

*But I believe these 7 months brought me even more outside of the internship. Indeed, I got the chance to find a really nice collocation with awesome people and I had a lot of good times with everyone I met in Chicago. This experience just made me realize how small is France and how much I want to keep having experiences in new countries in order to discover way more places of this world.*

*Hence, I guess I am not going to look for a job as soon as I graduate, but rather to look for other opportunities to go in foreign countries, as a student with Masters, or working through VIEs. Then, I know some kind of jobs allowing to travel a lot and I think I am going to look for one of those, at least the first couple of years, in order to enjoy as much as I can my youth.*